



## Excellent Opportunity in our Commercial Department

S&A Group is the UK's largest independent strawberry grower with farms in Hereford, Kent and Wales. The Group, which also has berry growing operations overseas and grows early UK asparagus, uses modern and innovative growing techniques to drive and support its year-round soft fruit business. Our principal customers include the major multiple food retailers.

We are excited to offer the opportunity for the following full-time, permanent vacancy at our Head Office, based in Marden, Hereford:

### Commercial Account Manager

The role of the Commercial Account Manager is to be responsible for the management and development of key customer accounts.

As a Commercial Account Manager you will manage S&A's key customer' accounts through monitoring supply performance and development of strong working relationships with customers whilst instilling confidence on a regular basis. You will lead process improvement and customer satisfactions through effective communication, production and distribution of data reports, budget formulisation, and compliance with statutory and company policies and procedures.

#### Are you the ideal candidate?

The successful candidate will have:

- Experience in customer-facing role
- Experience in commercial and/ or accounts management
- Experience in dealing with confidential/sensitive information
- Strong interpersonal skills to build effective working relationships both internally and externally
- A collaborative and 'hands on' approach and will be able to deliver high quality performance

- A positive attitude and strong work ethic, which will be results driven, practical, and decisive
- A focus on efficiency and process improvement
- Understanding of how to run commercial operation effectively and efficiently in thoughtful consideration and allocation of budgets

Our people are core to our business and we are proud of providing a working environment that allows people to grow and develop in all areas of the business. The atmosphere at S&A is fast paced, exhilarating and rewarding.

We offer a competitive salary, 33 days annual leave, exclusive online discounts, pension contributions and scope to uncover your potential with a rapidly expanding, independent business.

A full Job Description is available upon request.

Please apply either in writing to Jo Kennedy, Group HR & Recruitment Manager, S&A Group, Brook Farm, Marden, Herefordshire HR1 3ET or by e-mail to [vacancies@sagroup.co.uk](mailto:vacancies@sagroup.co.uk) and attach an up-to-date CV and confirmation that you have read our Candidate Privacy Notice, available on our website.

S&A Group is an Equal Opportunities Employer



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