



## Excellent Opportunity in our Commercial Department

Do you want to come to work every day knowing that by being effective in your position, you will be doing good for the UK consumer by increasing the consumption of healthy fresh produce?

Working with perishables, means every day is exciting. Each year, every crop brings its own personality. Mother nature can be unpredictable & the challenges of logistics means boredom is not an occupational hazard.

The very nature of fresh produce guarantees frequent issues that demand instant action to resolve. However, you can feel confident that there is no better place to be, you will be working with good people, people that have genuine passion, tenacity and dedication to support us in our version of becoming a flagship UK grower.

We are excited to offer the opportunity for the following full-time, permanent vacancy at our Head Office, based in Marden, Herefordshire:

### Commercial Manager

The role of the Commercial Manager is to be responsible for the management and development of several key customer accounts through monitoring supply performance and development of strong working relationships with customers whilst instilling confidence on a regular basis. You will lead process improvement and customer satisfactions through effective communication, production and distribution of data reports, budget formulation, and compliance with statutory and company policies and procedures.

#### Are you the ideal candidate?

The successful candidate will have:

##### Essential

- Strong negotiation skills
- Commercial awareness
- The capacity to empathise with the other person's viewpoint
- Manage change quickly while remaining alert and calm
- Be aware of and respect differences to manage conflict
- Have a collaborative and 'hands on' approach and ability to deliver high quality performance
- A positive attitude and strong work ethic, which will be results driven, practical, and decisive
- Understanding of how to run commercial operation effectively and efficiently in thoughtful consideration and allocation of budgets
- Previously worked in fresh produce
- Understanding of the UK berry market
- Experience of building and maintaining relationships with UK Supermarkets

Our people are core to our business, and we are proud of providing a working environment that allows people to grow and develop in all areas of the business. The atmosphere at S&A is fast paced, exhilarating and rewarding.

We offer a competitive salary, 33 days annual leave, pension contributions and scope to uncover your potential with a progressive independent business.

Please apply to Jo Kennedy, Group HR & Recruitment Manager [jo.kennedy@sagroup.co.uk](mailto:jo.kennedy@sagroup.co.uk). Please confirm you have read our Candidate Privacy Notice available on our website.

S&A Group is an Equal Opportunities Employer



GLOBALG.A.P.

