



## Excellent Opportunity in our Commercial Department

### Commercial Manager

S&A Produce is one of the UK's largest independent strawberry growers. The Group, which also has berry growing operations overseas, uses modern and innovative growing techniques to drive and support its year-round soft fruit business. Our principal customers include the major multiple food retailers.

The very nature of fresh produce guarantees frequent issues that demand instant action to resolve. However, you can feel confident that there is no better place to be, you will be working with good people, people that have genuine passion, tenacity, and dedication to support us in our version of becoming a flagship UK grower.

We are excited to offer the opportunity for the following full-time, permanent vacancy within our Commercial Department, based in Marden, Herefordshire:

### **Commercial Manager**

This role will undertake the following main responsibilities: -

Customer accounts – Taking full responsibility for managing and overseeing key customers' accounts: monitoring supply performance on a weekly/monthly basis vs. budget; working to targets set and to customer KPIs. Develop and maintain strong and productive working relationships with customers whilst instilling confidence in the supply relationship. Responsible for pricing, complaints, and query resolution.

Communication & Response – Ensuring all customers are dealt with in a professional, timely and effective manner; informing the Senior Commercial Manager of any problems

that arise. Efficiently resolving any errors or discrepancies the customer has experienced in order to maintain a good working relationship. Ensure effective and regular communication with all related departments on matters concerning any customer requirements (pricing, promotional activity/labelling, delivery locations, order amendments, delivery schedules, specifications and line changers etc).

Reporting & Presentations – Preparation of data reports and presentations for internal and external use where required

Budget – To assist in the formulation of the annual commercial budget.

#### Policies & Rules & Procedures

Ensure self-compliance to all Company and Statutory Rules, Policies and Procedures.

#### **We offer:**

- Competitive salary
- 33 days annual leave
- Range of financial & wellbeing benefits
- Scope to uncover your potential with a rapidly expanding, independent business.

Full Job Description is available upon request.

Please apply by email to:

[ruthjoesbury@sagroup.co.uk](mailto:ruthjoesbury@sagroup.co.uk) and attach an up to-date CV.

S&A Group is an Equal Opportunities Employer.



**GLOBALG.A.P.**



Strategic member  
Herefordshire  
& Worcestershire  
Chamber of Commerce



**INVESTORS  
IN PEOPLE**